

WOODWARD CANYON WINERY FALL 2002 NEWSLETTER



We are right in the middle of harvest now and I am absolutely delighted with what I have in the winery thus far. The fruit is beautifully mature with incredible flavors, although the extreme spike in temperature a couple months ago did cause a little sunburn in some vineyards. We thinned off all sunburned fruit at our vineyard so it does not appear to be problematic. Our new well has really helped out, raising our ton per acre average from about one and half tons per acre to a whopping two and a half tons per acre. Eeehaahh!

The coyote has returned to our vineyard once again this harvest and has driven the vineyard crew absolutely crazy. It has actually become a bit of a chess match with my dictate that she (I say this because this animal is very smart) must not be harmed. So the deer fence has become our perimeter with wire stretched entirely around the grapes. She had perhaps ten different holes dug under the fence with the associated network of trails reaching out in all directions much like the spokes on my Mavic road wheels. You should be pleased to know that she does not eat much; and she definitely likes merlot best. You should also know that, even with all the extra wire and soil in place to block her way, I still saw fresh tracks there this morning. Cheers, Wiley!

On a more important note, new wines for release are:

2000 "Artist Series" Cabernet Sauvignon

82% cabernet sauvignon

11% cabernet sauvignon

7% merlot

Canoe Ridge, Champoux, Sagemoor, Conner Lee and Klipsun are the primary vineyards producing grapes for this wine. It is a beautiful, dark purple wine, integrated with spicy new oak, generous black fruits with a silky texture and a rich, long finish. **\$37.50 per bottle** until January 1st.

2001 Columbia Valley Chardonnay

100% chardonnay

Celilo, Conner Lee, White Salmon and Woodward Canyon vineyards produced the grapes for this wine. Beautiful flavors of ripe pear, peach and nectarine show in this wine, accompanied by the acidity of Granny Smith apples. New oak is noticeable, but does not overwhelm, with subtle notes of vanilla and toasted hazelnut. **\$29.50 per bottle** until January 1st.

2000 Nelms Road Merlot and Cabernet Sauvignon.

Both of these very nice reds have been in the bottle for over a year and are drinking very well right now. In order to get ready for the 2001 Nelms wines, I am offering the **2000 Merlot for \$19.00 per bottle** and the **2000 Cab for \$21.00 per bottle**.

Remember that the 10% case discount is still on for all of these wines!

Please look on the reverse side of this letter for more good prices. If there ever were a time for adjusting prices a little, I would think it should be now.

We would also like to announce several events:

- A Woodward Canyon Winemaker Dinner at the Whitehouse Crawford restaurant in Walla Walla on Wednesday November 13th, 2002. It will include a four-course dinner created by Chef Jamie Guerin featuring rack of lamb matched with red and white wines including the 2000 and the 1995 "Old Vines". \$100 per person including food, wine, tax, and gratuity prepaid by credit card at time of reservation. Seating limited. Phone (509) 525-2222 Wednesday thru Sunday for reservations.
- A Wine Tasting Dinner with Rick at Castagna Restaurant, Portland Oregon, Sunday, November 17, 7:00 p.m. Make room on your calendar for this extra special evening of "Old Vines" Cabernets and Celilo Chardonnays matched with the unparalleled cuisine of Castagna restaurant. Join Rick, the L&E staff, and the good folks at Castagna restaurant for what will be a great evening of food, wine and conversation. The featured wines are the 1984, 1986, 1988, 1990, 1992 and 1999 Old Vine Cabernets and the 1994, 1997 and 2000 Celilo Chardonnays. The fee for the dinner is \$125.00. Seating is limited, and the restaurant is open solely for this event. Contact Liner & Elsen Wine Merchants at (503)241-9463 for your reservation.

Thanks for being such loyal customers. We appreciate it!

Rick and Darcey

WOODWARD CANYON WINERY
 11920 W. HIGHWAY 12
 LOWDEN, WA 99360
 WWW.WOODWARDCANYON.COM

PRESORT STANDARD
 U.S. POSTAGE
PAID
 WALLA WALLA, WA 99362
 PERMIT NO. 197

Return Service Requested

3-DIGIT 981

Mike Lempriere
 1419 N 52nd St
 Seattle WA 98103-6107



Quantity		Bottle Price	Extension
_____	2000 Columbia Valley Syrah	\$30.00	_____
_____	2000 "Artist Series" Cabernet Sauvignon (price effective until 1/1/03)	\$37.50	_____
_____	2000 Walla Walla Valley Merlot 91 T, Editor's Choice WE	\$45.00	_____
_____	2000 Columbia Valley Merlot 90 WR, 90 T, 91 WS	\$37.50	_____
_____	1999 Estate Cabernet Sauvignon (no discount) 92+ T	\$62.50	_____
_____	1999 "Old Vines" Cabernet Sauvignon 91 WE, 92 WS, 91+ T	\$62.50	_____
_____	1999 "Artist Series" Cabernet Sauvignon 91 WS	\$42.50	_____
_____	1999 Charbonneau Red 90 WS	\$50.00	_____
_____	1999 Pinot Noir (no discount)	\$32.50	_____
_____	2000 Nelms Road Cabernet Sauvignon	\$21.00	_____
_____	2000 Nelms Road Merlot	\$19.00	_____
_____	Red Table Wine	\$15.00	_____
_____	2001 Columbia Valley Chardonnay 90 WS	\$29.50	_____
_____	2000 Celilo Chardonnay	\$39.50	_____
_____	2000 Charbonneau Blanc 90 WE	\$28.00	_____
_____	2001 Dry White Riesling Gold Medal NWWS	\$20.00	_____
_____	2001 Sweet White Riesling	\$10.50	_____
_____	2001 Estate Walla Walla Valley Barbera (no disc)	\$21.00	_____

10% case discount on most wines, including mixed cases!

Name _____ Sub Total _____
 Address _____ Packaging _____
 _____ Ground Shipment _____
 _____ Total _____

In case we have questions, please provide your phone number: _____

To be paid by: VISA _____ MasterCard _____ Check _____ WA sales tax if applicable 7.7% _____
 Card number: _____ Grand Total _____

Expiration date: _____ Code: WE=Wine Enthusiast, WS=Wine Spectator, WR=Wine Report, NWWS=NW Wine Summit
 T= Steven Tanzer's International Wine Cellar

If you would like FedEx delivery rates, special shipping arrangements made, or have other questions; we can be reached at 509-525-4129, by FAX at 509-522-0927 or at info@woodwardcanyon.com. Many of our wines are available in 375 ml, 1.5 L, 3 L and 6 L sizes. We also have limited number of etched bottles. Please call for prices. Weather may be a factor in shipping.

Container	2 btl	3 btl	6 btl	12 btl
Packaging	\$5.00	6.50	10.00	14.00
Ground Shipment by UPS				
Pacific Northwest		2 btl \$8.00	3 btl 9.00	6 btl 10.00
West Coast		\$9.50	10.50	11.50
Central		\$10.50	12.00	16.00
East Coast		\$12.00	15.00	19.00

Hours:
 Mon-Sat. 10 am— 5 pm
 Sun. 12 am— 5 pm