

WOODWARD CANYON WINERY SUMMER 2002 NEWSLETTER

Well here we go again. I know that I say this every year, but this year I really mean it - I have never been busier than I am right now. We are equally involved in the vineyard and the winery right now and we are also shipping more wine. Summer is always a busy time at Woodward Canyon.

We have finished planting the last of nearly 6,000 plants a few days ago and are now back at hoeing the weeds. Insect pressure seems to be worse than normal this year; probably connected with the very moderate winters we have experienced lately. Mildew is in check and, over all, the vines look as good as they ever have at Woodward Canyon. In fact, the chardonnay is the best I've seen since 1995 and all red varieties look good excepting the modest leafhopper activity. The new well has made a considerable difference in the growth of the plants. It's interesting to observe that we are putting on only a few hours more water per week per plant (about 25%). The response to this additional water is simply amazing. I never realized before how truly moisture-stressed my vines were. The real challenge in all of this is to not over do it now that we have this water available. The grapes still will be hard pressed to produce three tons per acre. We shall see. I expect to see veraison by early August.

Winery work is normal for this time of year. We have many of the 2001 wines racked, blended and back to barrel. Bottling is our main priority right now as we prepare to bottle our 2000 Estate Red, 2000 Klipsun cabernet and 2000 "old vines" cabernet. The 2000 reds continue to amaze me as they develop. We are also getting ready for the 2002 harvest.

The biggest news this summer is the new baby son born to Marie Eve and co-winemaker Gilles, Olivier Gerard Nicault. In very true French style he is already a night guy. Congratulations Marie and Gilles! The second piece of very big news, sadly, is the retirement of Al and Felicita Gonzalez. I always knew they could not work forever, but still it's a big change nonetheless. Al joined us full-time, about two years ago, as our all around cellar man, handyman, head mechanic and gardener. He has done an incredible job for us. Felicita has worked for me for nearly sixteen years. What can I say? Her taste for fine wine has shot off the charts! She has been invaluable in the tasting room and with all direct wine shipments. For the entire Woodward Canyon team: "thank you Al and Felicita. All the best with your well deserved and hard earned retirement!"

Felicita's position has been assumed by Kellie Williams who has been working in the tasting room on Sundays for almost a year. Please congratulate her when you see her.

We have several new and very limited wines for summer release. The first is our **2000 Walla Walla Valley Barbera**. Ed Paladino of Portland's E & R Wines says it is "Purple and darkly so, it is aromatic and fresh,



offering violets, spice, vanilla, and excellent acidity. Balanced "grapey" notes, like the barbera of Piedmont, predominate, showing bright black fruits with real concentration and structure, finishing solidly and most enjoyably". This wine could be a great summer red at \$21.00 per bottle but it will be fantastic with Darcey's risotto later this winter. Sorry, no discount on this one! Next up is the re-release of our **2000 Syrah** which is beautifully balanced with ripe black fruits and nicely integrated tannins. The extra bottle age has made a huge difference in the development of the wine and it is offered for \$30.00 per bottle. The last wine offered is our **2001 Dry White Riesling**. Crisp, clean and refreshing, this wine is a spectacular match with Thai food. The purity and concentration of fruit screams Washington State. This \$20.00 wine is really dry and it's awesome! We still have many of our best Bordeaux style red wines available for the asking and don't forget about our **2000 Celilo** and **2001 Columbia Valley chardonnays**.

Have a great summer!

Rick

Quantity

Bottle Price

Extension

2000	Columbia Valley Syrah	\$30.00	
2000	Walla Walla Valley Barbera (no discount)	\$21.00	
2000	Walla Walla Valley Merlot	\$45.00	
2000	Columbia Valley Merlot 90 WR	\$37.50	
1999	"Klipsun" Cabernet Sauvignon 89 WE, 90 WS	\$46.50	
1999	"Old Vines" Cabernet Sauvignon 91 WE, 92 WS	\$62.50	
1999	"Artist Series" Cabernet Sauvignon 91 WS	\$42.50	
1999	Charbonneau Red 90 WS	\$50.00	
1999	Pinot Noir (no discount)	\$40.00	
1999	Nelms Road Cabernet Sauvignon	\$24.99	
2000	Nelms Road Merlot	\$19.99	
	Red Table Wine	\$15.00	
2001	Columbia Valley Chardonnay 90 WS	\$32.50	
2000	Celilo Chardonnay	\$45.00	
2000	Charbonneau Blanc 90 WE	\$28.00	
2001	Dry White Riesling Gold Medal NWWS	\$20.00	
2001	Sweet White Riesling	\$12.99	

10% case discount on most wines, including mixed cases!

Name _____ Sub-Total _____
 Address _____ Packaging _____
 _____ Ground Shipment _____
 In case we have questions, please provide your phone number: _____ Total _____
 To be paid by: VISA _____ MasterCard _____ Check _____ WA sales tax if applicable 7.7% _____
 Card number: _____ Grand Total _____
 Expiration date: _____ Code: WE=Wine Enthusiast, WS=Wine Spectator, WR=Wine Report, NWWS=NW Wine Summit

If you would like FedEx delivery rates, special shipping arrangements made, or have other questions; we can be reached at 509-525-4129, by FAX at 509-522-0927 or at info@woodwardcanyon.com. Many of our wines are available in 375 ml, 1.5 L, 3 L and 6 L sizes. We also have limited number of etched bottles. Please call for prices. Weather may be a factor in shipping.

<u>Container</u>	<u>2 btl</u>	<u>3 btl</u>	<u>6 btl</u>	<u>12 btl</u>
Packaging	\$5.00	6.50	8.00	14.00

<u>Ground Shipment by UPS</u>	<u>2 btl</u>	<u>3 btl</u>	<u>6 btl</u>	<u>12 btl</u>
Pacific Northwest	\$8.00	9.00	10.00	14.00
West Coast	\$9.50	10.50	11.50	17.50
Central	\$10.50	12.00	16.00	25.00
East Coast	\$12.00	15.00	19.00	30.00

Hours:
 Mon-Sat. 10 am— 5 pm
 Sun. 12 am— 5 pm