Harvest started today, as David has officially declared it so. Crush will be a bit easier as David's second oldest son, Jeff, is here to help for a month. He started this week cleaning bins and tanks in preparation for the grapes which will start coming in the last week of September.

Wineglass Cellars enjoyed our first summer intern. Erin Smith is an Agri-Business major and Viticulture minor from Cal Poly in San Luis Obisbo. If you visited this summer you probably had an opportunity to meet Erin. We miss her smiling face, funny 'meow' sounds and her agility on the cash register. She worked in all areas of our business and worked in the vineyard of Two Mountains Winery. Thanks for your hard work Erin!

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### **NEW RELEASE**

The 2000 Merlot was released in mid-September. It is a delicious wine with cherries, black pepper and a hint of oak on the nose and palate. There is an acid-fruit-tannin-oak balance that begs ribs, lamb, salmon or steak.

The 1999 Reserve Cabernet Sauvignon will be released this October. This is a cabernet that shows how weather can effect the acid content of wine. 1999 was a cooler year than 1998. The resulting wine shows a better acid balance than 1998. The 1999 Reserve Cabernet is a thick rich and food friendly wine that should age nicely. This wine was barrel selected by Linda and myself.

### FALL SPECIAL SALE

During October-December you can get our great 1998 Cabernet Sauvignon for only \$18.95 btl (regularly \$24). Case discounts apply. Rated 90 points by Wine Enthusiast magazine.

We decided to delay our cabernet bottling this year until this winter. Therefore, the pre-release of the 2000 Cabernet Sauvignon Elerding Vineyard will be delayed until February.

# WINES AVAILABLE FOR PRE-HOLIDAY PURCHASE

	Cases L	eft
00 Chardonnay	@ \$12.95/bottle 55	
Fran's Wine	@ \$6.95/bottle 20	
Capizimo	@ \$13.95/bottle 30	
00 Merlot	@ \$22.00/bottle (New Release)	
98 Cab. Sauvignon	@ \$18.95/bottle (Special price-regularly \$24.00)	
99 Zinfandel Batch	@ \$15.95/bottle	
99 Reserve Cab. Sauv.	$@$ $^{2}8.00$ /bottle (New Release)	
99 Reserve Merlot	@ \$35.00/bottle 25	
99 Rich Harvest	@ $50.00$ /bottle	
98 Vintage Port	@ $30.00/375$ ml bottle	

Discounts on full or mixed cases are 15% on two or more cases 20%, plus tax.

#### WINEMAKER NOTES:

1995 Cabernet Sauvignon, Elerding Vineyard - We had occasion to drink two bottles this year. One for Linda's 50th birthday and one with friends for dinner. Each bottle showed the strength of staying power. If you still have this wine keep it. If you must drink it, decant and enjoy.

1997 Zinfandel - Huge fruit and spice characteristics of the 1997 Zinfandel. This wine is a pure joy but should probably be consumed by 2005.

1995 Merlot - Still showing well, nicely balanced with lots of fruit. Keep or hold this one.

## WINEMAKER WIFE NOTES:

Family News... Steven is a sophomore this year. He worked for us this summer and did an excellent job. Along with a big load of core classes he is running cross country at school and doing great at both. He is on track to achieve his eagle scout rank next year.

Pat is an 8th grader and enjoying being the upper classman. He spent a lot of time swimming laps this summer. He also attended a new math and science program at the community college. He is doing a great job in his classes this year and keeps us wondering what he will think of next.

David and Linda are busy and happy as another year has flown by. We thank you for your visits and orders and hope you are enjoying the wines. Cheers!

Linda, David, Steven and Pat

# THANKSGIVING IN WINE COUNTRY.

This is always a fun event with food matched up to a wine at each winery belonging to the Yakima Valley Winery Association. We will be serving another delicious item (still to be decided) from the kitchen of Birchfield Manor to accompany one of our reds.

We are on our second round of limited production (only 100 made) bicycle jerseys. The design is new and the colors are bold, bright yellow and orange. The price is the same \$84.95.

# ALMOST TO YOUR DOOR.....EARLY

Our annual 'wine just in time for the holidays' delivery to Seattle will be the 16th and 17th of November. We will be at our friend Kristen's Queen Anne condo. If you would like to order wine for the holidays and have us bring it over for you to pick up on this weekend just phone, email, or fax your order to us along with a credit card number for payment. Hours for pick-up: Saturday Nov. 16th 10:30-4:00 p.m. and Sunday Nov. 17th 11:00-1:00 p.m. If you haven't picked up wine before please ask for directions to the condowhen you place your order.