Harvest started early this year. The grapes all ripened nicely and we believe this is another great vintage...four in a row! Other news is that we finally have a web site. Please take a look at it and tell us what you think. Our web master is keeping the information current and has done a fantastic job with links to reviews, pictures, current releases, library wines, etc. We chose not to take orders on the web; however, we take email orders.

Thank you all for a wonderful year! We wish you a happy and healthy holiday season. As usual we will be closed Dec. I and reopen on President's Weekend Please call if you want to have orden shipped or to arrange a pick-up if you are in the area.

Happy Holidays!!! David, Linda, Steven & Pat

Wineglass Cellars (509) 829-3011

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### **NEW RELEASE**

1998 Vintage Port. It is delicious with an aroma of chocolate covered cherries. The flavors are the same with the addition of rich French oak. This adds a great finish to any meal. We used cabernet sauvignon grapes from the Elerding vineyard. It is in a nice slim bottle with a jazzy special label and red wax on the top. We also will have available a nice wooden box with a bottle of port and two port glasses or a single bottle of port wooden box both with sliding lids.

### PRE-RELEASE

# 1999 Cabernet Sauvignon, Elerding Vineyard, Yakima Valley.

See 'Winemaker Notes' for description. Our Christmas gift to you, our best supporters, is the opportunity to purchase this wine before public release 04/2002. For 30 days (Nov. 3-Dec.3, 2001) you can purchase our 1999 Elerding Cabernet at a 25% discount which means \$405.00 + 30.78 tax or \$435.78. This special price is for prepaid case sales only and does not include shipping. There are only 120 cases available (half our normal quantity) due to a very short crop that year.



# WINES AVAILABLE FOR PRE-HOLIDAY PURCHASE

We are currently sold out of Fran's Wine and Capizimo, but are making more which will be available at the end of April 2002.

00 Chardonnay	@ \$12.95/bottle
1999 Merlot	@ \$22.00/bottle
98 Cab. Sauvignon	@ \$24.00/bottle
Zinfandel Batch 99	@ \$19.95/bottle (\$15.95/btl during November)
98 Rich Harvest	@ \$50.00/bottle
98 Vintage Port	@ \$30.00/375 ml bottle
99 Cab. Sauvignon Elerding Vineyard	@ \$45.00/bottle

Discounts on full or mixed cases are 15% on two or more cases 20%, plus tax. These discounts do not apply to the 1999 Elerding Cabernet Sauvignon pre-release.

For the first time we have special wooden boxes available for gift giving. We have one, two, three, and six bottle boxes with sliding lids.

### WINEMAKER NOTES:

The 2001 crush was officially over Thursday October 25. I know because I declared it over then. It ended after a sten hour day on the crush pad pressing 15 bins of wine.

Then Linda, Siri Strom and I started the celebration with a bottle of Drappier....from the champagne we moved to 1999 Elerding Vineyard Cabernet Sauvignon that had been decanted early in the morning. Linda is always after me to write tasting notes.....It is one of those tough jobs. I thought that if I could get some help it would be easier.

The 1999 Elerding is a classic wine with all the deep flavors of this vineyard that we have all come to know and love. These flavors of black cherries, cassis and licorice married with the flavors of living in French oak barrels for almost 24 months make this possibly the best Elerding Vineyard vintage ever. This wine is still in bottle shock but one can tell that it is a clear winner for Cabernet Sauvignon lovers and Elerding Vineyard collectors.

After sampling this wine Linda opened a bottle of 1996 Elerding Vineyard Cabernet Sauvignon. Big, bold fruit in the middle, nicely married to the French oak and still a long way from peaking. As the maker of this wine I feel it's my duty to try some from time to time. If you still have some 1996 Elerding Cabernet Sauvignon, keep it.

Linda and I had occasion to try a 1994 Merlot a few weeks ago. After decanting it and letting it sit for a while it is a nice mature wine with plenty of fruit and tannin that will allow it to age longer.

### NOVEMBER SPECIAL!!!!!

Since Zinfandel is such a good wine with turkey we will offer a special price of \$15.95 per/btl. on our Zinfandel Batch 99 for the month of November. Regular case discounts apply.

## THANKSGIVING IN WINE COUNTRY.

If you come to this event (Nov. 23-25) we will be serving another great offering, *Tobiko Caviar Glazed Spiced Salmon*, from the kitchen of Birchfield Manor to accompany our Zinfandel Batch 99.

### ALMOST TO YOUR DOOR.....

our annual 'wine just in time for the holidays' delivery will be December 8-9, 2001. We will once again be at our friend Kristen's Queen Anne condo. Give us a call, email, or fax to place your order. You can pay by phone or email with a credit card or pay when you pick up with a check or cash. Hours for pick-up: Saturday Dec. 8th 10:30 am - 4:00 pm or Sunday Dec 9th 11:00 am - 1:00 pm. If you need to pick up at a different time please call and we will do our best to accommodate you.

The Limited Production of the bicycle jerseys was a success. We have bout 20 left for purchase. What a nice Christmas present!