











Once again, thank you so much for supporting Portteus Vineyards and Winery. This may be your first newsletter as we have almost doubled our mailing list this year. FYI only case buyers are added so business must be really good! This is our annual attempt at a newsletter although it is really a reminder to you that it is time to buy more wine! Sneaky huh! We would be happy to play Santa Claus for you this year so feel free to make many copies of our order form and send lots of our wine to friends and family for the holidays. Speaking of holidays, you are invited to Thanksgiving in The Wine Country, November 29 & 30. Come and try the new releases and munch on some gourmet goodies.

# WHATS GOING ON?

Huge grape crop this year in Washington and we are contributing! Portteus has added Sangiovese and Petit Sirah. There will be about 70 cases of 2002 Petit Syrah available at the winery in October of 2003 but the Sangiovese from this harvest will be blended with Cabernet and is destined for the 2002 Rattlesnake Ridge Red. Speaking of October, our first grandson, Jesse Portteus was born October 26th. **Congratulations to Mary and Brian Portteus!** 

#### NEW RELEASES

The big event of the 2001 growing season was a tornado / hail storm on June 27, 2001 that destroyed 80 tons of our fruit The 140 tons that were picked made exceptional wines due to the natural "thinning" and super ripe fruit. However, with fewer grapes we were not able to bottle our normal quantities or varieties. There will be no 2001 Cabernet Franc, Reserve Merlot, Chardonnay or Estate Reserve but we still have ample quantities of the 2000 vintages available via our website order form; PORTTEUS.COM.

The wines bottled in the fall of 2002 are;

**2001** Rattlesnake Ridge Red: A blend of Cabernet Sauvignon 70%, Merlot 25% and Cabernet Franc 5%.

**2001 Zinfandel**: Similar to the 2000 but bigger with more new American oak flavors.

**2001 Syrah**: Big blockbuster Syrah, riper and less bite than past vintages.

**2001 Merlot**: With limited quantities this vintage we decided at the last minute not to bottle a reserve version. As a result this is actually the reserve bottled as the regular!

2000 Cabernet Sauvignon: Just a great "classic" Cabernet in the Portteus tradition. Aged in American Oak barrels to differentiate it from the reserve bottling. This "regular" bottling is an incredible value in today's marketplace, as such, this bottling is usually sold out within 4 to 6 months of release.

2000 CABERNET SAUVIGNON "RESERVE" This reserve bottling is just too big and tight right now to recommend anything other than buying it for the cellar. Aged in new, 3 year air dried French Oak barrels, our "Old Block" cabernet vines outdid themselves this year. Don't get me wrong, this will be a great wine in a few years but please put it down for at least a year.

### WINE ORDER FORM

We are pleased to offer the following wine selections. Your order may mailed to:

P.O. Box 1444, Zillah WA 98953 or faxed to 509-829-5683. Please feel free to copy this order form for multiple orders

	Please feel free to copy this	order form for n	utiple orders.	
		UNIT PRICE	QUANTITY	TOTAL
2001 RATTLESNAKE RED		\$14		
2001 ZINFANDEL		\$24		
2001 SYRAH		\$22		•
2001 MERLOT		\$20		
2000 CABERNET		\$24		
2000 CABERNET SAUV RESERVE		\$34		
1998 PORT	750 ML 500 ML	\$40 \$30		
<u> </u>	0% Discount for any 12	WINE SUB TOTAL  -bottle case, mixed cases O.K.		
		SUB TOTAL		
		WA RESIDENTS ADD 7.6% TAX		
		SHIPPING & BOTTLE MIN.)		FREE
		TOTAL		
Yo ineyara	YtteUS ls & Winery	STATES WE CAN SHIP TO; AK,CA,CO,GA,HI,ID,IL,IA,LA,MN, NE,NV,ND,OR,WA,WV,WI,WY,DC		LA,MN,MO
ORDERED BY:		PLEASE SHIP TO:		
,				

Street \_ City/State/Zip\_\_\_\_\_ City/State/Zip Payment Ocheck OVisa OMasterCard OAmex ODisc.

IMPORTANT Please provide a daytime phone# (\_\_\_\_) \_ if we have questions about your order, we must be able to reach you. Please make checks payable to:

PORTTEUS VINEYARDS · P.O. BOX 1444 · ZILLAH, WA 98953. PHONE 509 829-6970

Expiration Date\_\_\_\_\_\_ Authorized Signature \_\_\_\_\_

Thank you for your order.

## ORDER/SHIPPING

Big changes to report regarding wine shipping this year. For the past ten years UPS has been a very reliable venue for shipping wine within the United States. While we have always respected the various state laws and restrictions we were able to ship to a majority of states. This is no longer the case. UPS now will ship to only 11 states! Zealous employees at UPS distribution centers in Minnesota and Maryland have taken it upon themselves to seek out and destroy any "evil" wine shipments passing through their facilities.

But there is good news too!

Fed Ex is now very interested in the wine business and currently lists 19 states and DC that they will ship to. Also, President Bush has just signed a bill that allows wine tourists who purchase wine at winery tasting rooms out of state to ship their wine home. We don't have all the details yet; we understand that this will not open up all states but we should have a list by the next tourist season.